

PRESS RELEASE

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MEDBASE AND HIRSLANDEN ENTER INTO PIONEERING COOPERATION

In future, the Hirslanden Group and the Medbase Group intend to pool their expertise in outpatient and inpatient medicine and jointly invest in integrated healthcare close to home.

The aim of the cooperation is to strengthen and optimise integrated outpatient and inpatient healthcare close to home. By establishing a network organised in partnership, Hirslanden and Medbase will in future consistently focus on people throughout their entire lives. Medbase's strengths include basic and primary outpatient care and prevention at all levels. Hirslanden is the largest medical network in Switzerland and a leader in specialist medicine and diagnostics. The two partners thus complement each other with their expertise on the integrated care path.

"The future of sustainable, comprehensive healthcare lies in partnership networks and in the expansion of the physical and digital range of services. The intelligent linking of different service offerings is essential both for our patients and for an affordable, effective and functional healthcare system. We don't have to do everything ourselves and are pleased to be establishing cover across the 'Continuum of Care' together", say Marcel Napierala, CEO Medbase Group and Daniel Liedtke, CEO of the Hirslanden Group. Hirslanden and Medbase are therefore committing to a strong, non-exclusive cooperation in selected regions. The idea of cooperation was born within the Sciana Health Leaders Network, which is supported by the Careum Foundation and to which Daniel Liedtke and Marcel Napierala were appointed around two years ago. Sciana brings together health care leaders and aims to address current and future challenges in the field of health care through international exchange.

As part of the planned integrated care concept and in line with the respective competencies, Medbase will be responsible for the outpatient healthcare close to home and Hirslanden for inpatient medicine and outpatient surgery. Together, the two partners intend to operate outpatient radiology in the form of a joint venture, with the Hirslanden Group taking over the management. In a first step, the three Hirslanden outpatient medical centres in Schaffhausen, Bern and Düringen, together with all their employees, will be transferred to the Medbase outpatient network and their affiliated radiology units will be integrated into the new joint venture.

This partnership-based cooperation not only consistently pursue the idea of future integrated care, but also opens up opportunities for new innovative collaboration models with other partners. In addition, it is expected that targeted digitisation projects will be implemented on the basis of this cooperation. The partnership will also offer the opportunity to avoid unnecessary expansion of services, to meet the needs of patients even better with lean structures and efficient processes, and to provide the highest level of quality assurance in diagnostics and treatment with joint indication boards.

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About Hirslanden

The Hirslanden Private Hospital Group encompasses 17 hospitals in 10 cantons, most of them with an emergency department. The Group also operates 3 outpatient clinics, 2 outpatient surgery units, 17 radiology institutes and 5 radiotherapy institutes. The Group has 2,303 affiliated doctors and 10,442 employees, of whom 510 are permanently employed doctors. Hirslanden is the leading private hospital group and the largest medical network in Switzerland. In the 2018/19 financial year, the Group generated turnover of CHF 1,778 million. As at 31 March 2019, the Group had treated 106,851 patients, amounting to a total of 479,631 inpatient days. In insurance terms, the patient mix consists of 48.7% basic, 29.5% semi-private, and 21.8% private insured patients.

The Hirslanden Private Hospital Group is synonymous with first-class medical care provided by highly qualified medical specialists with years of experience. As a system provider, Hirslanden stands out from the rest of the market: interdisciplinary medical centres of expertise and specialised institutes enable it to offer the best possible individualised treatment, even in highly complex cases. The Hirslanden Private Hospital Group was formed in 1990 through the merger of several Swiss private hospitals. Since 2007 it has been part of the international hospital group Mediclinic International plc, which is listed on the London Stock Exchange.

About Medbase

As the leading outpatient provider of healthcare services, the Medbase Group operates medical centres at some 50 locations throughout Switzerland. The Burgdorf Surgical Centre was integrated into the Medbase Group in 2018, and Topwell Pharmacy with its more than 40 locations has been part of the Group since April 2019. Some 1,700 employees provide patients with holistic healthcare services, ranging from preventive treatment to acute medical care and rehabilitation. Around 300 family doctors and specialists, more than 360 therapists and 140 pharmacists work together for the Group to provide interprofessional and coordinated patient care. Medbase Corporate Health offers specialised advisory services and holistic occupational health management for companies.

Further information

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